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## **Karen Mayfield**

Mortgage Banking National Sales Manager

*"It's a big decision to buy a home – whether a one-room downtown condo or a three-bedroom home in the suburbs. Because it is such an important personal and financial decision, Bank of the West works hard to help people understand the mortgage process and get the right home*

*loan. We want to ensure the financing of a home goes smoothly."*

– Karen Mayfield

Karen Mayfield, Senior Vice President and Mortgage Banking Division National Sales Manager, has been helping people finance their homes for more than a decade.

She leads Bank of the West's team of mortgage specialists throughout 19 Western states. She also oversees a group of Private Mortgage Bankers formed at the bank in early 2012.

Prior to joining Bank of the West in 2007, Karen was the president of two joint ventures for national lenders. Most recently for Prudential CA/NV/TX Realty where she restructured and rebuilt a sales team spanning three states with a heavy emphasis on financial expertise and loan quality. Karen was also a lead contributor to the creation and success of Alain Pinel Realtors' first mortgage company.

Karen has a B.S. in Finance from Boston University. She lives and works in San Francisco, and is an Advisory Board Member of The Salvation Army, Golden State Division.

### **About Bank of the West**

[Bank of the West](#), Member FDIC and Equal Housing Lender, offers a full range of personal, commercial, wealth management and international banking services. With \$62 billion in assets and founded in 1874, the bank operates more than 700 retail and commercial banking locations in 19 Western and Midwestern states. Bank of the West is a subsidiary of BNP Paribas, which has a presence in 80 countries with nearly 200,000 employees.