

# Hill's Pet Nutrition

Company Fact Sheet

### **Overview**

- Hill's Pet Nutrition is a \$2.2 billion, global subsidiary of Colgate-Palmolive.
- The Hill's team is comprised of more than 2,700 employees around the world.
- Hill's® pet food products are sold in more than 90 countries around the world.
- The Hill's product line includes more than 150 products of the Prescription Diet®, Science Diet® and Ideal Balance™ brand pet foods.
- To deliver great-tasting, precisely-balanced nutrition, a Hill's team of more than 150 veterinarians, nutritionists and food scientists among the largest in the industry collaborates globally.
- Hill's products are made in Emporia, KS; Bowling Green, KY; Richmond, IN; Topeka, KS; Etten-Leur, Holland; and Hustopece, Czech Republic.
- Since 2002, The Hill's Food, Shelter & Love Program™ has donated more than \$275 million worth of Science Diet brand foods to nearly 1,000 shelters nationwide and helped more than 7 million pets find new homes.

#### **Mission**

The Hill's mission is to help enrich and lengthen the special relationships between people and their pets.

We do this by providing the best, leading-edge pet nutrition technology, products and expertise to pet owners, veterinary professionals and other key pet nutrition influencers worldwide.

## **Philosophy**

We believe all animals - from your pet to the companion animals we care for - should be loved and cared for during their lifetimes. That's why we're proud our pet foods can make a difference in your pet's life. We make this pledge to you about our commitment to the welfare of animals everywhere.

## **Vision**

Our vision is to make nutrition a cornerstone of veterinary medicine, which builds on Hill's heritage of leading-edge research, from the pioneering work of our founder Dr. Mark L. Morris to our current global exploration of the science of Nutrigenomics and predictive biology.

#### **Brands**

Hill's Prescription Diet®

Hill's Science Diet®

Hill's Ideal Balance™







1906		Packing Company is founded by Burton Hill; the company later contracts with
4000		rinarian Dr. Mark L. Morris Sr. to produce and package pet food.
1928		Morris establishes Raritan Hospital for Animals in Edison, New Jersey. At the time, this one of only two small animal hospitals in the United States.
1939	your Eye® the r	Mark Morris develops the first ever therapeutic dog food after he meets Morris Frank, a ng blind man who was touring the country with his guide dog Buddy to promote Seeing dogs. Buddy was suffering from kidney failure, and Dr. Morris believed the illness is result of poor nutrition.  Morris gives Mr. Frank a food he developed called Raritan Ration B, which is the
		runner of Hill's® Prescription Diet® k/d® Canine to treat renal failure and insufficiency.
	• The U.S. due	glass jars Dr. Morris uses to package the food and mail to Mr. Frank while he is on his tour often break in transit. For that reason and because glass was scarce at the time to WWII, Mr. Frank arranges for delivery of several thousand cans and a hand rated canning machine to Dr. Morris, who then starts canning the food.
1948	form and • Dr. N	Morris contracts with Burton Hill of the Hill Packing Company to can Canine k/d®, nerly known as Raritan Ration B, and Canine p/d®, formerly known as Raritan Ration C, licenses Hill's to produce his pet food formulas.  Morris establishes a charity for small animals that would later became known as Morris
		nal Foundation, a foundation where the welfare and health of animals is the sole, avering focus.
1949	• Pres	cription Diet® i/d® is developed for gastrointestinal disorders in dogs.
	<ul><li>Pres</li></ul>	cription Diet® r/d® is developed for obesity in dogs.
1958		Packing Company establishes plants in Kansas, South Carolina, South Dakota, Ohio, nsas, Massachusetts and Washington.
1960	• Dr. N (AVN	Morris Sr. becomes the president of the American Veterinary Medical Association MA).
1962	• Burt	on Hill dies.
1964	<ul><li>Pres</li></ul>	cription Diet® h/d® is developed for pets with heart failure and heart disease.
1965		cription Diet® d/d® is developed for pets with dermatological conditions associated certain food allergies.
1968		ina Foods purchases Hill's Pet Nutrition and its formulas, contracts with Mark Morris iciates to develop new pet food formulas.
1968		Mark Morris Jr. creates the Science Diet® line of pet foods for healthy pets.  first Science Diet® pet food, Adult Maintenance, is marketed.
1971		cription Diet® c/d® is developed for cats with lower urinary tract disease.
1976		ate-Palmolive Company acquires Riviana Foods.
1977	• Pres	cription Diet® u/d® is developed for canine urinary tract disease due to calcium ate, urate and cystine.
1979		nce Diet® Senior is developed for geriatric wellness.
1981	• Pres	cription Diet® s/d® is developed for canine urinary tract conditions due to struvite blution. The revolutionary new product could actually help the body dissolve certain s of bladder stones in dogs.
1983		publication of the Small Animal Clinical Nutrition textbook, co-authored by Dr. Morris which would become the definitive text on nutrition for dogs and cats and used in

	veterinary colleges worldwide.	
1987	<ul> <li>Prescription Diet® w/d® is developed for pets needing weight control and fiber-responsive</li> </ul>	
	diseases and digestive troubles.	
1992	Prescription Diet® a/d® is developed for assisted feeding and recovery.	
1993	Dr. Mark Morris Sr. passes away at age 92.	
1994	Prescription Diet® t/d® is developed for oral care.	
1996	Science Diet® Large Breed Growth puppy formula is developed.	
1998	Prescription Diet® n/d® is developed as the only therapeutic pet food clinically proven to	
	increase the survival time of dogs undergoing a cancer treatment and improve their quality	
	of life.	
1999	Hill's Pet Nutrition becomes a \$1 billion company.	
	Hill's Science Diet® Hairball Control formula is developed to help cats avoid hairballs in just	
0000	30 days.	
2000	Hill's reaches \$1 Billion in net sales. Prescription Diet® z/d® is developed for pets with food	
	<ul> <li>allergies.</li> <li>Science Diet® Sensitive Skin and Sensitive Stomach are developed.</li> </ul>	
2001	<ul> <li>Prescription Diet® b/d® is developed with an exclusive blend of antioxidants to help</li> </ul>	
2001	combat signs of brain aging and improve the learning ability of older dogs.	
2002	Hill's establishes its shelter food donation program, the Science Diet Shelter Nutrition	
	Partnership, which is today known as the Food, Shelter & Love Program™.	
2003	Prescription Diet® m/d® is developed for cats who are in need of weight loss and/or who	
	have diabetes.	
	Science Diet® Advanced Protection® launches as an extraordinary line of pet foods with the	
2005	highest levels of antioxidants of any pet food on the market.	
2005	Prescription Diet® j/d® is developed for dogs with mobility problems.      Science Diet® Indeed Cat is resolved.	
2007	Science Diet® Indoor Cat is marketed.      Dr. Mark Marris In passes away.	
2007	<ul> <li>Dr. Mark Morris Jr. passes away.</li> <li>Prescription Diet® c/d® Multicare Feline is developed for cats with lower urinary tract</li> </ul>	
	disease.	
2009	Hill's Science Diet® introduces Chunks & Gravy™ feline pouches to provide enhanced taste	
	and variety while still delivering precisely balanced nutrition.	
	Hill's Science Diet® Healthy Advantage® is launched.	
2010	<ul> <li>Hill's Science Diet® Healthy Mobility™ is launched to improve mobility and joint flexibility in</li> </ul>	
	adult dogs in just 30 days.	
	Hill's Science Diet® Small and Toy Breed dog is launched providing precisely balanced      Toy Breed dog is launched providing precisely balanced	
2011	nutrition to meet small breed dog's special needs.	
2011	<ul> <li>Kostas Kontopanos is named President of Hill's USA and Hill's Science.</li> <li>Diet Senior 11+ Age Defying™ cat food is developed to help cats 11-years or older feel and</li> </ul>	
	act younger in just 30 days.	
	<ul> <li>Science Diet® Simple Essentials™ Treats Small &amp; Toy is added to Hill's Small &amp; Toy breed</li> </ul>	
	line of pet food.	
	<ul> <li>Hill's launches Prescription Diet® y/d™ Feline Thyroid Health, a daily, low iodine nutrition</li> </ul>	
	solution designed to manage hyperthyroidism in cats.	
	Hill's® Science Diet® Ideal Balance™ is introduced to provide dog owners a natural food	
	choice while still delivering the right balance of nutrients.	
	<ul> <li>Hill's introduces Science Diet® Weight Loss System™ and Prescription Diet® Therapeutic</li> </ul>	

	<ul> <li>Weight Reduction Program.</li> <li>Hill's launches Science Diet® Healthy Advantage™, a new line of veterinary exclusive multi-benefit, preventative pet nutrition.</li> </ul>
2012	<ul> <li>Peter Brøns-Poulsen is named President and Chief Executive Officer of Hill's Pet Nutrition, Inc.</li> <li>Hill's reformulates Science Diet® food for dogs and cats to add more natural ingredients. The formula also reflects quality protein as the first ingredient, no chicken by-product meal and no artificial colors or flavors.</li> </ul>
2013	<ul> <li>Hill's launches Hill's® Prescription Diet® Metabolic Advanced Weight Solution and Healthy Weight Protocol. Prescription Diet Metabolic is clinically proven to work with each pet's metabolic response to support weight loss and maintenance.</li> <li>Hill's unveils the Ideal Balance™ brand and line of food and treats for dogs and cats that combines natural ingredients with the Hill's perfectly balanced nutrition.</li> <li>Hill's launches the Disaster Relief Network, an extension of the Hill's Food, Shelter &amp; Love™ program that enables Hill's to quickly distribute pet food donations through its 100 partner shelters nationwide to areas impacted by a disaster.</li> <li>Hill's launches Science Diet® Adult Grain Free for cats and dogs, Science Diet® Cat Indoor Long Coat, Science Diet® Cat Indoor Age Defying, and Science Diet® Small &amp; Toy Breed Age Defying, as well as eight new treat varieties as part of the reformulated Hill's Science Diet® line.</li> </ul>