



## AirMini: Patient Testimonial Quotes & Medical Claim Sources

## What patients are saying about AirMini:

"As a healthcare professional and a person with sleep apnea I am in love with the AirMini. Traveling with my CPAP machine has been a hassle, not to mention the extra weight the machine weights. I look forward to being able to carry my AirMini in my purse. I cannot wait until I am able to purchase the machine from my durable medical provider."

-Vickie B., Green Bay, Wisconsin

"There was little maintenance; just snap it on and you're good to go. And the ease of use with the [HumidAir™] waterless humidification piece, versus pouring the water in and cleaning it out – that was the cat's meow."

-Vickie B., Green Bay, Wisconsin

"I love how compact it was; that's so nice – the size of an eyeglass case. To hook up the hose was very easy, too; I put together like 'ba-da-boom, ba-da-bing'; it was done."

-Jeffrey Cappello, Avon, New York

"The AirMini was a great benefit while I was traveling. The comfort of not having to pack up my home machine each time I would leave at 4:30 in the morning was a huge relief. I was able to have it packed the night prior and just heading out for a few days' travel, and being small enough to fit in my backpack as opposed to having to carry a small case around was pleasing as well. I will be sure to obtain one when they come to market."

-Brian Medeiros, Eldred, Pennsylvania

"I love the AirMini! It is very small and easy to use. Plus I really like the feature where you just put the mask on and it turns on. That was very cool. Sleep apnea will not stop me from traveling, whether it is a quick weekend trip or a visit in another country, and products like the AirMini make that possible for me!"

-Dustin Martzke, Shawano, Wisconsin

## HMEs are talking about it, too!

"There is huge demand for a CPAP that's easier to travel with. Not only have my patients asked me for it, they already trust the therapy they get from ResMed, so I know AirMini is going to be hugely popular. It'll benefit my traveling patients as well as our business."

-Samantha Romsos, respiratory therapist at HME Home Medical in Green Bay, Wisconsin

Sources for medical facts in the media release "ResMed Unveils AirMini – the World's Smallest CPAP"

- 1. 100 million people worldwide have sleep apnea.
  - World Health Organization 2007

- 2. 65% of CPAP users said size is the #1 reason they don't take their devices every time they travel.
  - ResMed internal study of 299 PAP users in the United States, conducted in April 2017.
- 3. Half of all CPAP users don't take their devices every time they travel.
  - ResMed internal study of 288 PAP users in the United States, conducted in May 2016.
- 4. Not treating sleep apnea may raise one's risk of developing type 2 diabetes.
  - Wang X et al. Respirology 2013
- 5. Not treating sleep apnea may raise one's risk of developing heart failure.
  - Shahar E et al. Am J Respir Crit Care Med 2001
- 6. Tracking one's own PAP data via telemonitoring technology is shown to increase compliance and health outcomes.
  - PricewaterhouseCoopers. Empowering the sleep apnoea patient: A study of how myAir users behave better. 2016
  - Crocker M et al. A propensity-adjusted comparative analysis of PAP adherence associated with use of myAir. CHEST (Suppl.) 2016
- 7. The AirFit N20 nasal mask was found to fit 99 percent of patients.
  - ResMed AirFit N20 internal global fitting study of 159 existing ResMed patients, conducted November 12, 2015; ID A3697629
- 8. The AirFit F20 full face mask was found to fit 97 percent of patients.
  - ResMed internal study of 22 existing ResMed patients, conducted between April 26–May 27, 2016, comparing the market-leading mask with AirFit F20. Preliminary patient study – data on file; ID A3810791.
  - ResMed AirFit F20 internal fitting study of 27 ResMed and non-ResMed patients, conducted between March 30–April 04, 2016. Preliminary patient study data on file; ID A3751086.
  - ResMed AirFit F20 internal international fitting study of 34 ResMed and non-ResMed patients, conducted between April 11–15, 2016. Preliminary patient study – data on file; ID A3774922.
  - ResMed AirFit F20 internal international fitting study of 90 ResMed and non-ResMed patients, conducted between June 6–22, 2016. Preliminary patient study – data on file; ID A3830701