

Q3/2016 RESULTS

AGGREGATE COMPANY SALES & BUSINESS EPS

Q3 SALES

€9,652m

Q3 BUSINESS EPS €1.79

SALES BY GLOBAL BUSINESS UNITS

GENERAL MEDICINES
& EMERGING MARKETS



€4,370m

SANOFI PASTEUR
(VACCINES)



€1,803m

DIABETES
& CARDIOVASCULAR



€1,585m

SANOFI GENZYME
(SPECIALTY CARE)



€1,270m

MERIAL
(ANIMAL HEALTH)



€624m

SALES BY GEOGRAPHY

UNITED STATES
€4,001m



EUROPE
€2,264m



EURASIA
€251m



ASIA
€853m



AFRICA, MIDDLE EAST
& SOUTH ASIA
€699m



LATIN AMERICA
€714m



REST OF
THE WORLD*
€839m

* Note that image is illustrative only.
Rest of the world sales include Japan, South Korea,
Canada, Australia, New Zealand and Puerto Rico.