

# 2017 RESULTS

## COMPANY SALES & BUSINESS EPS

**€35,055M**

2017 SALES

**€5,54** 2017 BUSINESS EPS

## SALES BY GLOBAL BUSINESS UNIT

 GENERAL MEDICINES & EMERGING MARKETS **€14,048M**

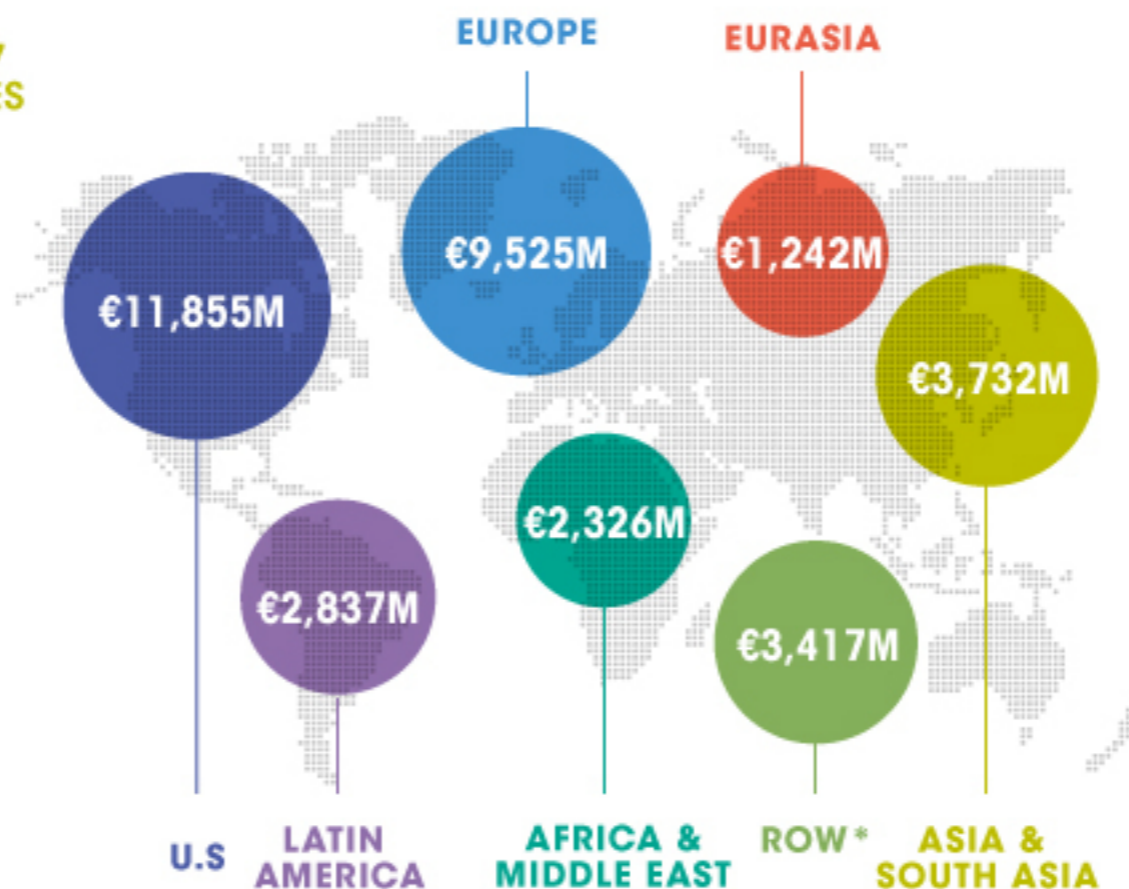
 SANOFI GENZYME (SPECIALTY CARE) **€5,674M**

 DIABETES & CARDIOVASCULAR **€5,400M**

 SANOFI PASTEUR (VACCINES) **€5,101M**

 CONSUMER HEALTHCARE **€4,832M**

## SALES BY GEOGRAPHY



\*Note that image is illustrative only.  
Rest of the world sales include Japan, South Korea, Canada, Australia, New Zealand and Puerto Rico.

## R&D HIGHLIGHTS

 **70**

projects in development for NMEs or additional indications

 **6**

potential submissions for new product in 2018