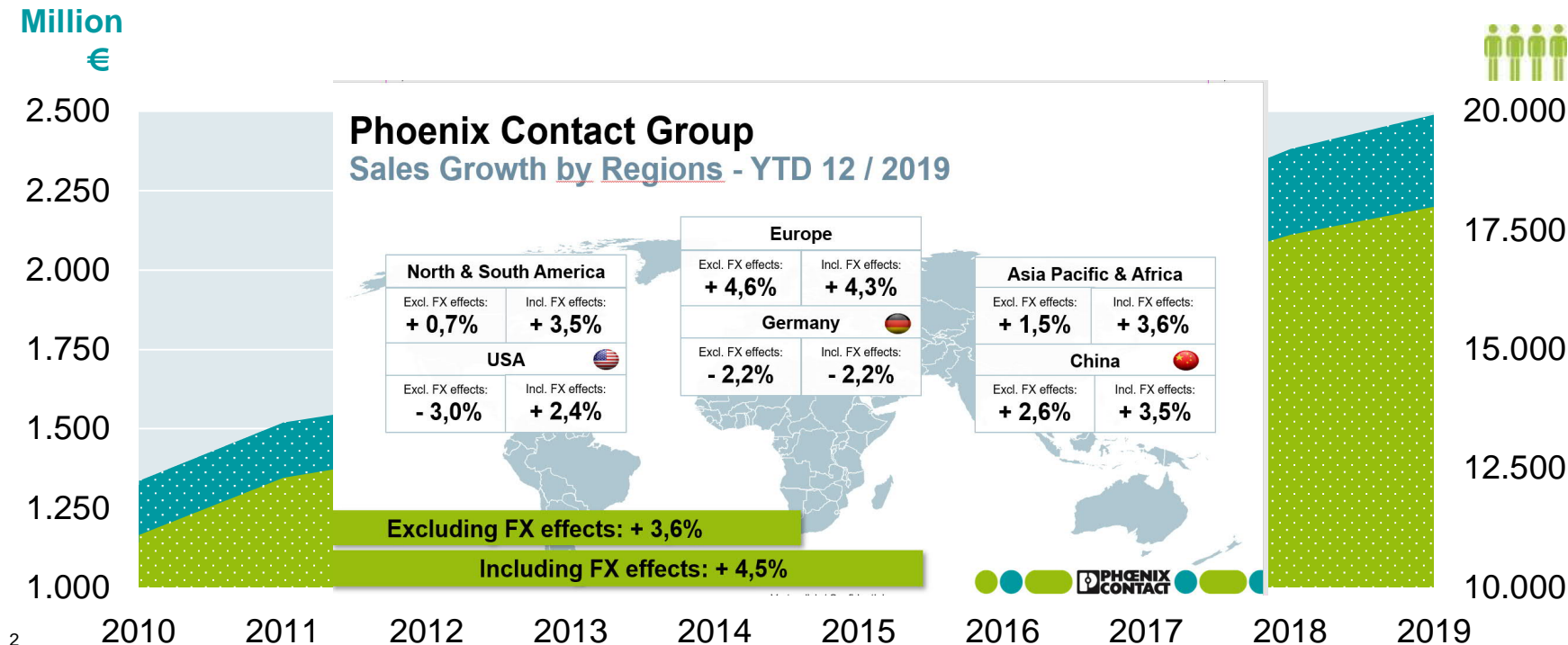


Phoenix Contact

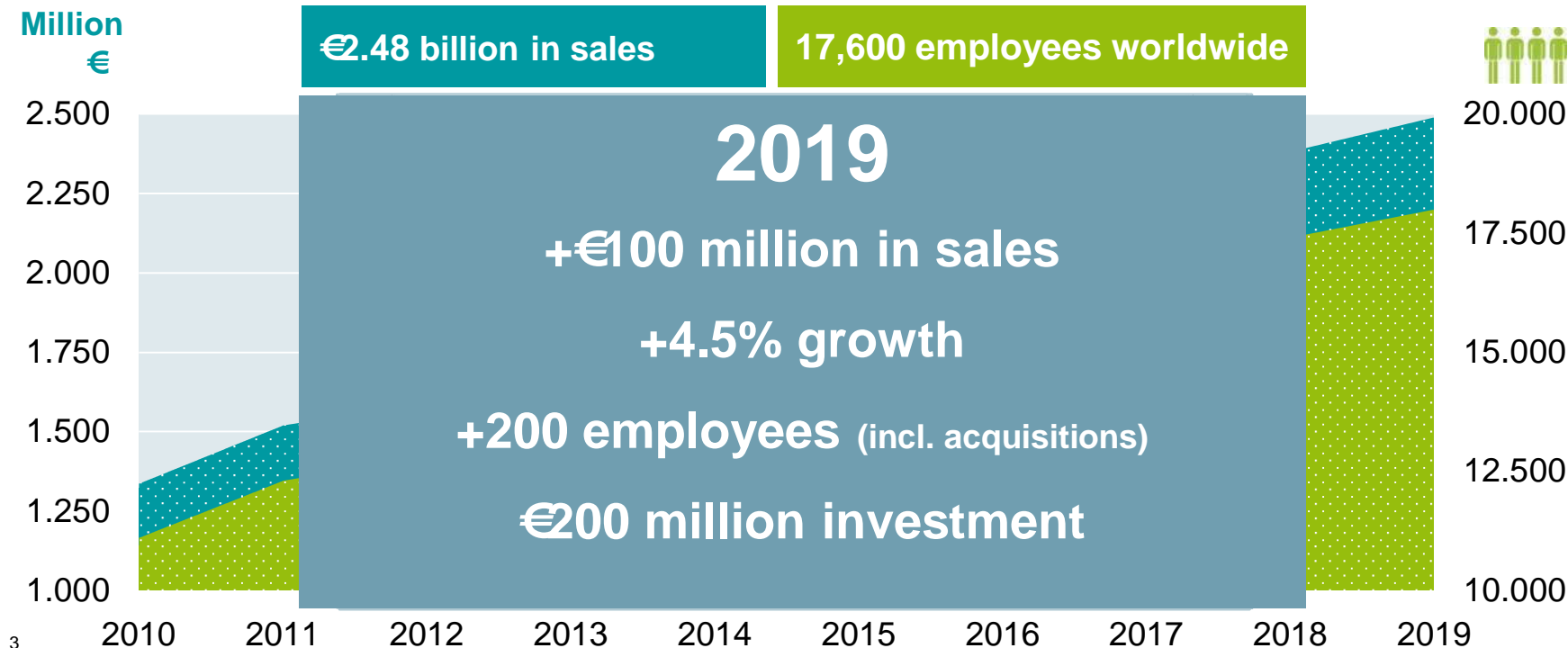
Digital spring press conference – April 17, 2020



2010 - 2019 – a successful decade

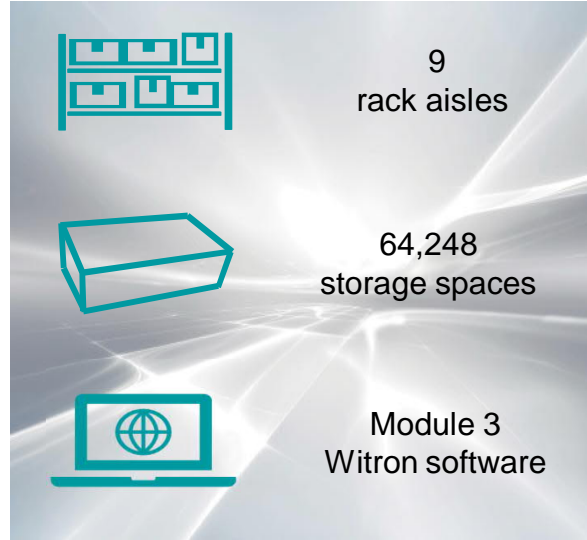


2010 - 2019 – a successful decade



Investments into the future

Phoenix Contact Contact Blomberg – logistics



> €15 million

Investments into the future

Phoenix Contact Connector Technologies – Herrenberg



2900 sqm – production and logistics – €6 million

Investments into the future

Phoenix Contact China – Nanjing II

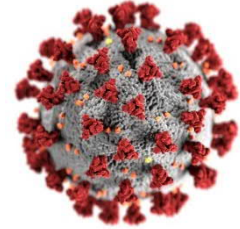


42,000 sqm – production and logistics – €30 million

PHOENIX CONTACT 2020

Protecting health – safeguarding business operations

- 3 guiding principles
 - Protecting the health of employees and regions is top priority
 - Phoenix Contact is also responding to the crisis as an independent, long-established, and future-oriented family-owned company
 - Even in these difficult and unpredictable market conditions, the focus is on acting for our customers worldwide



Additive manufacturing in the Corona crisis



Blomberg



17 employees



Established in 2016



Online marketplace for 3D printing services. From uploading product data and configuration on the PROTIQ website by the customer to fast worldwide delivery



Current examples: printing components for ventilators or contactless door openers



Venturi nozzles
(ventilation)



Contactless (no skin contact)
door openers



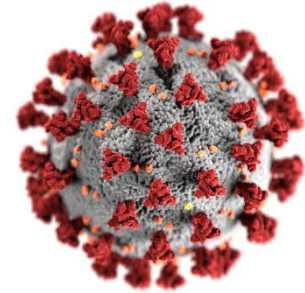
Contactless actuator



Mask adjusters

Protecting health – safeguarding business operations

- 3 guiding principles
 - Protecting the health of employees and regions is top priority
 - Phoenix Contact is also responding to the crisis as an independent, long-established, and future-oriented family-owned company
 - Even in these difficult and unpredictable market conditions, the focus is on acting for our customers worldwide
- Central measures
 - >3000 employees in home office/mobile work in Germany / no travel ...
 - Distancing / staggering shifts / workplace disinfection ...
 - Protective equipment for employees ...
- Communication
 - Website for customers
 - APP and Intranet site for employees
 - Video podcasts from the Executive Board



From May, initial measures for
return to “normalized” site operations
in Germany

2020

Important changes to the Executive Board ...



July 2020
Prof. Dr. Olesch – CHRO



February 2021
Roland Bent – CTO

... due to retirement

2020

Members of the Group Executive Board



Group Executive Board

CEO

CFO

CTO

CHRO



Until July 31, 2020

2020

Members of the Group Executive Board



Group Executive Board

CEO

CFO

CTO

CDO

**COO &
President DC**

**COO &
President ICE**

**COO &
President IMA**



From August 1, 2020 until February 28, 2021

2020

Members of the Group Executive Board



Group Executive Board

CEO



CFO



CDO



**COO &
President DC**



**COO &
President ICE**



**COO &
President IMA**

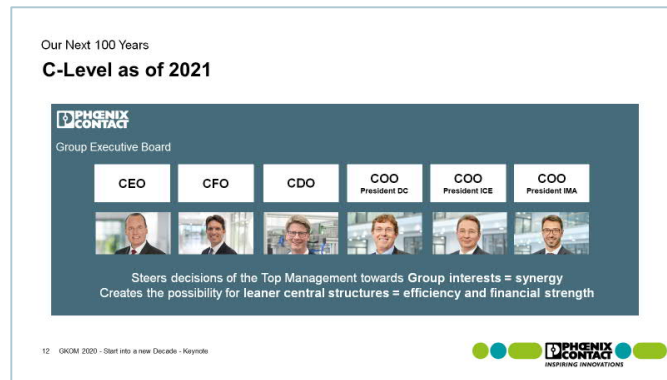


From March 1, 2021

2020

The Phoenix Contact Group of the future

- The central positioning of the business areas strengthens **customer focus, corporate conduct**, and our **dynamic response** to the market.
- The market appearance of the business will continue to be under one umbrella brand: **One Phoenix Contact**.
- The integration of BA Presidents in the Group's Executive Board visibly creates a **joint responsibility** for the profitable further development of the Group.
- **HR/Corporate Culture (CEO)** and **Digital Transformation (CDO)** are anchored with the highest organizational priority.





HIGHLIGHTS 2020

Creative solutions for a smart world



Modular platform for 400 V distribution



Protection against cyber attacks



Compact charging cables



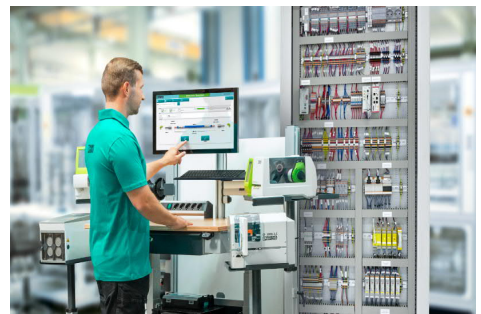
Connectors with Push-Lock



Mobile label printer



Surge protection



Comprehensive

COMPLETE line



PHOENIX CONTACT E-Mobility GmbH broadens its field of business



Locations in
Germany, Poland,
and China



Over 400 employees
worldwide



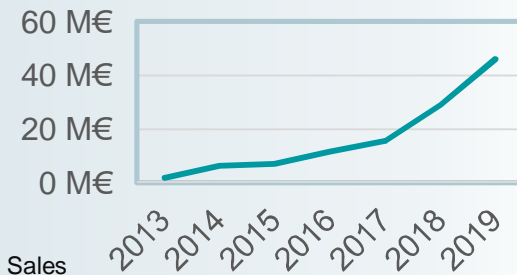
Established in 2013



Rapid growth with
a CAGR of 72%
in the last 3 years.



Further dynamic sales
development expected in the
next few years



Automotive

Growth this year.
Customers at almost all
major European
manufacturers, as well as
in the USA and China.



Mobile machinery

New broad segment in
the electrification of mobile
machinery and utility vehicles



Infrastructure

Exciting opportunities from
funding programs
and networking with buildings
and grid infrastructure

2020 – investment in Russia

Customer and technology center in Skolkovo



The largest technology park in Europe – 2.6 million m²

Unique high-tech combination:
Industry, R&D, startups, university, and residential

70,000 jobs



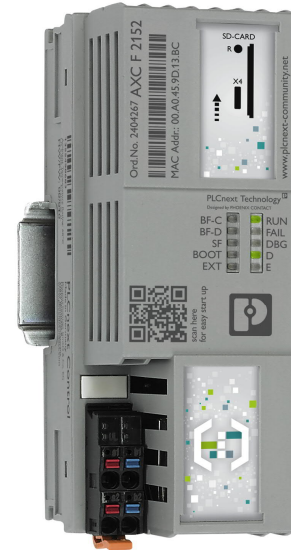
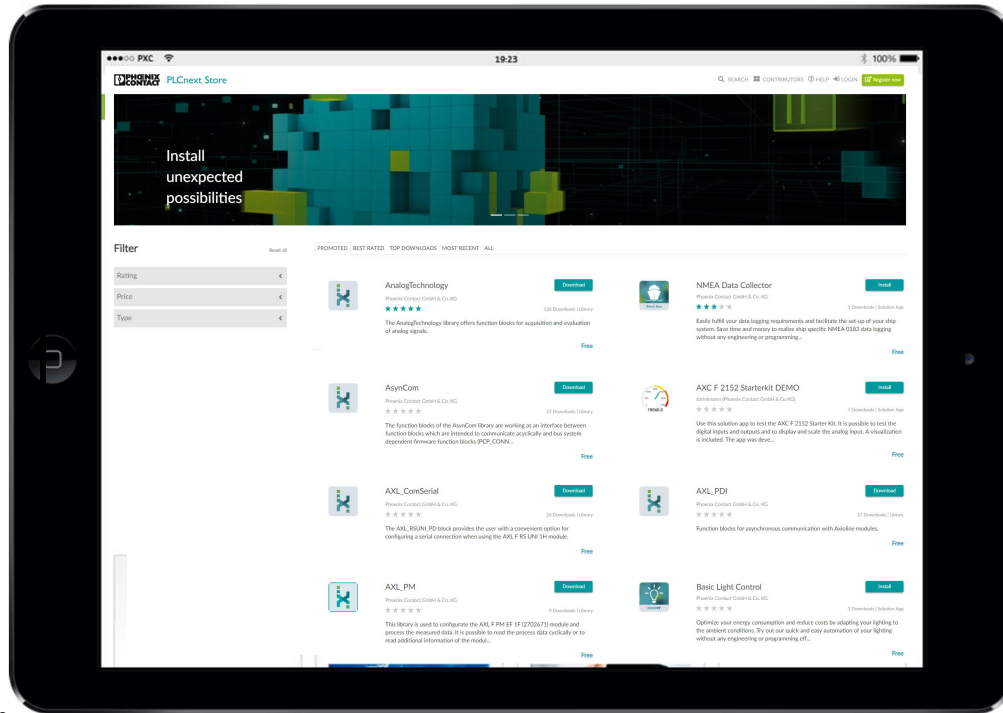
2020 – investment in Russia

Customer and technology center in Skolkovo



Data-based business models

PLCnext Store



Founding of Phoenix Contact Smart Business GmbH – Berlin

Data-based cloud solutions for industry



PHOENIX CONTACT Smart Business GmbH



**Locations in Berlin &
Bad Pyrmont**



21 employees



**Established in
January 2020**



Software-as-a-Service (SaaS) provider that offers intelligent services on the Proficloud platform based on IoT-capable Phoenix Contact components



Cloud-based acquisition and analysis of data generated by machines and systems enables increased productivity



Enabling new data-driven business models for our customers by offering a growing portfolio of digital services

HANNOVER MESSE 2020

April 20 - 24: Canceled ...



PHOENIX CONTACT Dialog Days

20.-22. April

Register now!

PHOENIX CONTACT

DIALOG DAYS

[phoenixcontact.com/
dialog-days2020](https://phoenixcontact.com/dialog-days2020)

PHOENIX CONTACT Dialog Days

PHOENIX CONTACT DIALOG DAYS

AGENDA

20. APRIL MONTAG

- 9:00 **Eröffnung der PHOENIX CONTACT Dialog Days**
*Begrüßungsrede der Geschäftsführung
Frank Stührenberg, CEO, Vorsitzender der Geschäftsführung*
- 9:15 **Empowering the All Electric Society**
*Keynote: Die Welt von morgen erfordert nachhaltiges Wirtschaften für nachhaltiges Wachstum
Frank Stührenberg, CEO, Vorsitzender der Geschäftsführung
Roland Bent, CTO*
- 10:00 **Was SPE mit TSN zu tun hat und warum 5G die Welt nicht alleine rettet**
Überblick über neue Technologien in der industriellen Kommunikation
- 11:00 **Alltagstaugliche Elektromobilität**
Wie Innovationen, Trends und technisches Know-how den Weg bereiten
- 13:00 **COMPLETE line – Die Komplettlösung für den Schaltschrankbau**
Standardisierung als Schlüssel zur Prozessoptimierung im Schaltschrankbau
- 14:00 **Effizienz und Flexibilität als dringlichste Anforderung**
PLCnext Technology, das offene Ecosystem für die Automatisierung
- 15:00 **Board-to-Board-Steckverbinder Verbindungen für alle Dimensionen**
Robuste Board-to-Board-Steckverbinder der Serie FINEPITCH

21. APRIL DIENSTAG

- 9:00 **Zukunftsgerichtete Signal Conditioning- Lösungen für digitale und analoge Signale**
Signale und Lasten clever schalten - intelligent verteilen - smart messen, überwachen und schützen
- 10:00 **Ihr Weg in eine smarte Welt**
Von smarten Geräten zu smarten Konzepten
- 11:00 **Single Pair Ethernet**
Durchgängig bis zum letzten Meter - Steckverbinder für das Single Pair Ethernet
- 13:00 **(Cyber-) Sicherheit geht vor!**
Wie die IEC 62443 Ihnen helfen kann, die Cyber Security Ihres Unternehmens zu verbessern
- 14:00 **Trendthema: Gleichstromladen im unteren Leistungsbereich**
Wirtschaftliche CCS-Ladekabel für Zuhause, Gastronomie und Einzelhandel
- 15:00 **Effizienztreiber Digitale Daten**
Vom digitalen Schrittplan in den realen Schaltschrank
- 16:00 **Verbrennungsmotor in der Stromversorgung – macht das Sinn?**
Thinking out of the Box für mehr Innovation

22. APRIL MITTWOCH

- 9:00 **Fit for Safety – Globale Trends in der Maschinensicherheit meistern**
Neue Anforderung für Performance-Level und SIL
- 10:00 **Fiber-Optik-Anschlusslösungen**
Höhe Packungsdichte robust verpackt - LWL-Datensteckverbinder der Serie M17 MPO
- 11:00 **Skalierbare Lösungen für den Schaltschrankbau**
Mit Assistenzsystemen zu optimierten Prozessen
- 13:00 **Optimale Schirmung für höchste Anlagenverfügbarkeit**
Zuverlässig geschützt vom Feld bis in den Schaltschrank
- 14:00 **Building Intelligence – Die Digitalisierung der Gebäudeautomation**
Intelligente Gebäude für Städtekonzepte von Morgen
- 15:00 **Intelligente Ladeinfrastruktur**
Clever laden mit Netzintegration und Gebäudeanbindung
- 16:00 **Elektronikgehäuse und Services**
Optionale Gestaltung Ihres Gerätes durch ein umfangreiches Sortiment an Gehäuse- und Anschlusstechnik

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dialog-days2020](https://phoenixcontact.com/dialog-days2020)



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20.-22. April

Register now!

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DIALOG DAYS

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Thank you!

